Mosaic® USA

New Segment and Group names



Segment/ Group	Name	Short Description
A	Power Elite	The wealthiest households in the US, living in the most exclusive neighborhoods, and enjoying all that life has to offer
A01	American Royalty	Wealthy, influential and successful couples and families living in prestigious suburbs
A02	Platinum Prosperity	Wealthy and established empty-nesting couples residing in suburban and in-town homes
A03	Kids and Cabernet	Prosperous, middle-aged married couples with children living child-focused lives in affluent suburbs
A04	Picture Perfect Families	Established families of child-rearing households living in wealthy suburbs
A05	Couples with Clout	Middle-aged, childless couples living in affluent metro areas
A06	Jet Set Urbanites	Mix of affluent singles and couples living high-rise, fashionable lives in urban neighborhoods
В	Flourishing Families	Affluent, middle-aged families and couples earning prosperous incomes and living very comfortable, active lifestyles
B07	Generational Soup	Affluent couples and multi-generational families living a wide range of lifestyles in suburbia
B08	Babies and Bliss	Middle-aged couples with large families and active lives in affluent suburbia
B09	Family Fun-tastic	Upscale, middle-aged families with older children pursuing busy kid-centered lives in satellite cities
B10	Asian Achievers	Affluent, mainly Asian couples and families enjoying dynamic lifestyles in metro areas
С	Booming with Confidence	Prosperous, established couples in their peak earning years living in suburban homes
C11	Aging of Aquarius	Upscale boomer-aged couples living in city and close-in suburbs
C12		
- 12	Golf Carts and Gourmets	Upscale retirees and empty-nesters in comfortable communities
C13	Golf Carts and Gourmets Silver Sophisticates	Mature, upscale couples and singles in suburban homes
C13	Silver Sophisticates	Mature, upscale couples and singles in suburban homes
C13	Silver Sophisticates Boomers and Boomerangs	Mature, upscale couples and singles in suburban homes Baby boomer adults and their teenage/young adult children sharing suburban homes Middle-aged, ethnically-mixed suburban families and couples earning
C13 C14	Silver Sophisticates Boomers and Boomerangs Suburban Style	Mature, upscale couples and singles in suburban homes Baby boomer adults and their teenage/young adult children sharing suburban homes Middle-aged, ethnically-mixed suburban families and couples earning upscale incomes Upscale, middle-aged couples with school-aged children living active family lifestyles in
C13 C14 D	Silver Sophisticates Boomers and Boomerangs Suburban Style Sports Utility Families	Mature, upscale couples and singles in suburban homes Baby boomer adults and their teenage/young adult children sharing suburban homes Middle-aged, ethnically-mixed suburban families and couples earning upscale incomes Upscale, middle-aged couples with school-aged children living active family lifestyles in outlying suburbs
C13 C14 D D15 D16	Silver Sophisticates Boomers and Boomerangs Suburban Style Sports Utility Families Settled in Suburbia	Mature, upscale couples and singles in suburban homes Baby boomer adults and their teenage/young adult children sharing suburban homes Middle-aged, ethnically-mixed suburban families and couples earning upscale incomes Upscale, middle-aged couples with school-aged children living active family lifestyles in outlying suburbs Upper middle-class diverse family units and empty nesters living in established suburbs
C13 C14 D D15 D16 D17	Silver Sophisticates Boomers and Boomerangs Suburban Style Sports Utility Families Settled in Suburbia Cul de Sac Diversity	Mature, upscale couples and singles in suburban homes Baby boomer adults and their teenage/young adult children sharing suburban homes Middle-aged, ethnically-mixed suburban families and couples earning upscale incomes Upscale, middle-aged couples with school-aged children living active family lifestyles in outlying suburbs Upper middle-class diverse family units and empty nesters living in established suburbs Ethnically-diverse, middle-aged families settled in new suburban neighborhoods Upper middle-class African-American couples and families living in the
C13 C14 D D15 D16 D17 D18	Silver Sophisticates Boomers and Boomerangs Suburban Style Sports Utility Families Settled in Suburbia Cul de Sac Diversity Soulful Spenders	Mature, upscale couples and singles in suburban homes Baby boomer adults and their teenage/young adult children sharing suburban homes Middle-aged, ethnically-mixed suburban families and couples earning upscale incomes Upscale, middle-aged couples with school-aged children living active family lifestyles in outlying suburbs Upper middle-class diverse family units and empty nesters living in established suburbs Ethnically-diverse, middle-aged families settled in new suburban neighborhoods Upper middle-class African-American couples and families living in the expanding suburbs Upper-middle-class baby boomer-age couples living comfortable
C13 C14 D D15 D16 D17 D18 E	Silver Sophisticates Boomers and Boomerangs Suburban Style Sports Utility Families Settled in Suburbia Cul de Sac Diversity Soulful Spenders Thriving Boomers	Mature, upscale couples and singles in suburban homes Baby boomer adults and their teenage/young adult children sharing suburban homes Middle-aged, ethnically-mixed suburban families and couples earning upscale incomes Upscale, middle-aged couples with school-aged children living active family lifestyles in outlying suburbs Upper middle-class diverse family units and empty nesters living in established suburbs Ethnically-diverse, middle-aged families settled in new suburban neighborhoods Upper middle-class African-American couples and families living in the expanding suburbs Upper-middle-class baby boomer-age couples living comfortable lifestyles settled in town and exurban homes Empty-nesting, upper middle-class households with discretionary income living

F	Promising Families	Young couples with children in starter homes living child-centered lifestyles
F22	Fast Track Couples	Active, young, upper middle-class suburban couples and families living upwardly-mobile lifestyles
F23	Families Matter Most	Young, middle-class families in scenic suburbs leading active, family-focused lives
G	Young, City Solos	Younger and middle-aged singles living active and energetic lifestyles in metropolitan areas
G24	Status Seeking Singles	Younger, upwardly-mobile singles living in mid-scale metro areas leading leisure-intensive lifestyles
G 25	Urban Edge	Younger, up-and-coming singles living big city lifestyles located within top CBSA markets
н	Middle-class Melting Pot	Mid-scale, middle-aged and established couples living in suburban and fringe homes
H26	Progressive Potpourri	Mature, multi-ethnic couples with comfortable and active lives in middle-class suburbs
H27	Birkenstocks and Beemers	Upper middle-class, established couples living leisure lifestyles in small towns and cities
H28	Everyday Moderates	Mid-scale, multi-cultural couples and families living in mid-tier metro suburban settings
H29	Destination Recreation	Middle-aged, midscale couples in rural towns and fringe suburbs working to enjoy their active lifestyles
r i	Family Union	Mid-scale, middle-aged and somewhat ethnically-diverse families living in homes supported by solid blue-collar occupations
130	Stockcars and State Parks	Middle-class couples and families living in more remote rural communities
I31	Blue Collar Comfort	Middle-class families in smaller cities and towns with solid blue-collar jobs
132	Latin Flair	Conventional Hispanic Generation X families located in selected coastal city homes
133	Hispanic Harmony	Middle-class Hispanic families living lively lifestyles in city-centric neighborhoods
J	Autumn Years	Established, ethnically-diverse and mature couples living gratified lifestyles in older homes
J34	Aging in Place	Middle-class seniors living solid, suburban lifestyles
J35	Rural Escape	Older, middle-class couples and singles living comfortable lives in rural towns
J36	Settled and Sensible	Older, middle-class and empty-nesting couples and singles in city neighborhoods
K	Significant Singles	Middle-aged singles and some couples earning mid-scale incomes supporting active city styles of living
K37	Wired for Success	Young, mid-scale singles and couples living socially-active city lives
K38	Gotham Blend	Mix of middle-aged and middle-class singles and couples living urban New York City-area lifestyles
K39	Metro Fusion	Ethnically-diverse, middle-aged singles living urban active lifestyles
K40	Bohemian Groove	Older divorced and widowed individuals enjoying settled urban lives
L .	Blue Sky Boomers	Lower- and middle-class baby boomer-aged households living in small towns
L41	Booming and Consuming	Older empty-nesting couples and singles enjoying relaxed lives in small towns
L42	Rooted Flower Power	Mid-scale baby boomer singles and couples rooted in established suburban communities and approaching retirement
L43	Homemade Happiness	Lower middle-class baby boomer households living in remote town and country homes
M	Families in Motion	Younger, working-class families earning moderate incomes in smaller residential communities
M44	Red, White and Bluegrass	Lower middle-income rural families with diverse adult and children household dynamics
M45	Diapers and Debit Cards	Young, working-class families and single parent households living in small established, city residences
N	Pastoral Pride	Eclectic mix of lower middle-class widowed and divorced individuals and couples who have settled in country and small town areas
N46	True Grit Americans	Older, middle-class households in town and country communities located in the nation's midsection

N47	Countrified Pragmatics	Lower middle-income couples and singles living rural, casual lives
N48	Gospel and Grits	Lower middle-income African-American multi-generational families living in small towns
N49	Work Hard, Pray Hard	Working-class, middle-aged couples and singles living in rural homes
0	Singles and Starters	Young singles starting out, and some starter families, in diverse urban communities
O 50	Full Steam Ahead	Younger and middle-aged singles gravitating to second-tier cities
O51	Digital Dependents	Mix of Generation Y and X singles who live digital-driven, urban lifestyles
O 52	Urban Ambition	Mainly Generation Y African-American singles and single families established in mid- market cities
O 53	Colleges and Cafes	Young singles and recent college graduates living in college communities
O 54	Striving Single Scene	Young, multi-ethnic singles living in Midwest and Southern city centers
O 55	Family Troopers	Families and single-parent households living near military bases
Р	Cultural Connections	Diverse, mid- and low-income families in urban apartments and residences
P56	Rolling the Dice	Middle-aged, mid-scale income singles and divorced individuals in secondary cities
P57	Meager Metro Means	Mid-scale African-American singles established in inner-city communities
P58	Fragile Families	Multi-cultural singles and families with mid and low incomes living settled lives in urban apartments
P59	Nuevo Horizons	Middle-aged, mid-scale income Hispanic families living mainly within US border cities
P60	Ciudad Strivers	Mid-scale Hispanic families and single parents in gateway communities
P61	Humble Beginnings	Multi-ethnic singles and single-parent households with mid-scale incomes in city apartments
Q	Golden Year Guardians	Retirees living in settled residences and communities
Q62	Reaping Rewards	Relaxed, retired couples and widowed individuals in suburban homes living quiet lives
Q 63	Footloose and Family Free	Elderly couples and widowed individuals living active and comfortable lifestyles
Q64	Town Elders	Stable, minimalist seniors living in older residences and leading sedentary lifestyles
Q 65	Senior Discounts	Downscale, settled retirees in metro apartment communities
R	Aspirational Fusion	Multi-cultural, low-income singles and single parents living in urban locations and striving to make a better life
R66	Dare to Dream	Young singles, couples and single parents with lower incomes starting out in city apartments
R67	Hope for Tomorrow	Young, lower-income African-American single parents in second-city apartments
s	Struggling Societies	Economically challenged mix of singles, divorced and widowed individuals in smaller cities and urban areas looking to make ends meet
S68	Small Town Shallow Pockets	Older, down-scale singles and empty-nesters living in modest ex-urban small towns
S 69	Soul Survivors	Older, down-scale African-Americans singles and single parents established in modest urban neighborhoods
S70	Enduring Hardships	Middle-aged, down-scale singles and divorced individuals in transitional small town and ex-urban apartments
S71	Hard Times	Older, down-scale and ethnically-diverse singles typically concentrated in inner-city apartments



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