

Position: Associate Inside Sales Engineer

Location: Dallas, TX | Irvine, CA

Revolutionizing business through data science and analytics, Alteryx offers an end-to-end analytics platform which empowers data analysts and scientists alike to break data barriers, deliver insights, and experience the thrill of getting to the answer faster. Organizations all over the world rely on Alteryx daily to deliver actionable insights.

Join our team of passionate and hard-working associates and help make a difference in people's lives by creating software that enables business users to solve problems using data that were previously thought to be unsolvable, save them days, weeks and months of mundane data prep and blending, and help them truly love their jobs again.

## Overview:

The primary role of the Associate Inside Sales Engineer is to communicate and demonstrate the features, capabilities, and benefits of using the Alteryx platform. The Associate Inside Sales Engineer will partner with the inside sales teams at Alteryx, to guide potential clients to evaluate the Alteryx platform for data blending and advanced analytics. The Associate Inside Sales Engineer provides in-depth technical knowledge and support during evaluation of the product, as well as enablement and training to ensure adoption of the product within an organization. This is an ideal role for an entry level analyst aspiring to become a product expert for a market leading strategic analytics company.

## Responsibilities include, but are not limited to:

- Provide pre-sales support for pre-qualified opportunities for evaluation of the Alteryx platform.
- · Craft and Deliver technical presentations of offerings to potential customers.
- Enable new customers to effectively utilize the Alteryx platform in order to drive business value.
- · Conduct technical working sessions to jointly architect solutions leveraging the Alteryx Designer Desktop with prospective new customers.
- Become an expert on the Alteryx platform and understand how Alteryx interacts with other technologies in the analytics space.

## **Qualifications:**

- · College Degree in a technical field (business, engineering, computer science, mathematics, economics, finance, etc.) required.
- Internship experience in a customer facing or data analyst role required.
- Experience working with data required: (pivot tables, power query, etc.). Experience with SQL queries, or with Alteryx preferred.
- Excellent verbal and written communication skills required.
- Desire to work in a collaborative environment and ability to work independently as required
- Motivated team-players with an interest in working with an awesome data analytics product are welcomed!

The company will not provide sponsorship for work visas or other employment authorization for this position.

Unsolicited third party/agency profiles and resumes will not be considered Alteryx, Inc. is an Equal Employment Opportunity Employer